

# ORMA Board Meeting

Offices Ohio Council of Retail Merchants  
Columbus, Ohio

April 9, 2017  
Monday 9:30 a.m.

President Dennis Johnson called a Board of Directors meeting of the Ohio Receivables Management Association on Monday, April 9, 2017 at 9:30 a.m.

Directors present were:

Brian Beirne	Bill Mann	Eric Snyder
Lee Jacobs	Brian Meade	Mike Scoliere
Dennis Johnson	China Morgan	

Executive Director Lora Miller was also in attendance.

Brian Meade provided an invocation.

The minutes of the previous meeting were circulated to the board prior to the meeting and approved by the board.

Treasurer Bill Mann presented the financial statements and after board review, the treasurer's report was moved to acceptance.

Executive Lora Miller, reports, the website is finished and functional...finally.

Ohio Council of Delegates Bill Mann and Eric Snyder asked for direction in who to vote for at the annual ACA Board of Directors election. The delegates seek board input vetting the candidates that we would like to see represent our industry at the International level. Secretary Snyder will circulate a list to the ORMA board and facilitate a conference call prior to the annual meeting to offer any necessary direction.

Convention: Lora Miller presented the budget and actual results of the 2016 annual meeting and explained the payout to the respective units. Going forward the Kentucky unit appears to be in limbo without leadership. However, Kentucky "members" will be eligible and the hope is they will attend. Golf course's need to be purposefully reviewed before selecting one. Seminar selections and itinerary are being moved closer to completion. A number of proposals are currently under review for sites to be held August 2-4, 2017

Legislation: A brief discussion about loss of sales tax income due to online sales and how it is affecting Ohio's budget. Repossessions services are slated to be included in sales tax proposal. Other State of Ohio employment related issues were reviewed for the board's information.

Membership totals stand at 79. Eric Snyder reckoned that this was a historic low in his 33 years of involvement.

Nominating: Brian Beirne reported that three incumbents, China Morgan, Mike Scoliere, Doug Plummer were willing to run for another term. Proposed additional nominees names can be sent to Brian and names can be placed into nomination from the floor at the annual meeting.

Current balance in the PAC account is \$2982.10. Lora is developing an approach to strengthen our PAC participation of our members being that our issues are mostly at the Federal level. The folks we support here in Ohio today could be the Federal legislators that could affect us tomorrow. Giving these folks insight about our industry now can have a trickle up effect for the positive in the future

Bill Mann, moved we accept the proposed the confidentiality and conflict of interest policy. The motion passed and each board member signed said document.

Being no further business the meeting was adjourned.