

# ORMA Board Meeting

Hilton Doubletree  
Lawrenceburg Indiana

Thursday, August 3, 2017  
8 a.m.

President Dennis Johnson called a Board of Directors meeting of the Ohio Receivables Management Association on Thursday, August 3<sup>rd</sup> 2017 at 8 a.m.

Directors present were:

Brian Beirne	Bill Mann	Eric Snyder
Lee Jacobs	Brian Meade	Doug Plummer
Dennis Johnson	China Morgan	

Executive Director Lora Miller was also in attendance.

Doug Plummer provided the invocation.

The minutes of the previous meeting were circulated to the board prior to the meeting and approved by the board.

Treasurer Bill Mann provided and reviewed the financial report, which was subsequently approved by the board.

Executive Director Lora Miller remarked how much she enjoyed working with our friendly and engaged board.

COD Members Eric Snyder and Bill Mann reported on the results of the proposed governance amendments that were voted upon at the ACA annual COD meeting.

ORMAPAC - China and Lee will make a detailed presentation to the membership on the current balance and activities to date utilizing our funds. Current balance stands at \$4,812.10.

Lora reiterated how well the website is working and that she is very pleased with the support she receives from the developer.

Scholarship recipients were announced by Dennis Johnson and the award winners were: Paige Johnson, Tresten Vail and Matthew Hendrix. Leslie Engle earlier announced she is going to develop a scoring system to assist the board in the decision-making process. The board chose to fund the scholarship with \$3,000 for 2018.

Nominating - Brian Beirne confirmed all incumbents will run for another term on the board and he would seek nominations from the floor at the annual meeting.

Convention wrap-up - 19 vendors this year, which is two more than last year. Forty-seven persons registered this year, which is down from last year. It was recommended that non-members pay a higher rate for the seminar than members as the idea is to get folks to join the association. ACA will not help going forward with our annual meeting. The board discussed payment and registration methods going forward.

It was suggested that a poll be taken from people in attendance on whether to keep the tri-state meeting format going.

Lora Miller reported that the state legislature is currently in recess. A discussion was started regarding the possible imposition of sales tax levied on information services and such, which could have a very large impact on our members, not to mention almost any other market in Ohio.

Other business - Treasure Mann stated he intended for now to keep separate accounting for all Kentucky member money. The potential to create an "At-Large" board position in the future was discussed.

A delegation of Chinese professors, via an Ohio State University sister school program, was discussed as an opportunity for Ohio to demonstrate how professional debt collectors function in our country. Input is being sought how to handle this potential opportunity.

There being no further business, the meeting was adjourned.